Mission: Lifeline Wyoming
Subcommittee: Equipment Advisory Council
March 15, 2013

American Heart Association | American Stroke Association

Teleconference Call Number 877-6861381, Participant Pass Code 2997862852#
www.heart.org/mlwyoming
Co-chairs: Tom Richards, Scott Murphey
Staff Liaison: Ben Leonard

1. **10:00** **Welcome and Introduction** **Scott**

Exhibit 1A EAC Subcommittee Roster
Exhibit 1B EAC Jan 22 Meeting Minutes
Background:
Goal of this subcommittee is to review EMS resource gaps and develop a plan to allocate grant funding.

Action:
1) Roll Call
2) Update roster as needed
3) Group to approve minutes from previous meeting

2. **10:05** **Review of the EAC Needs Survey Results** **Tom**

Exhibit 2A EAC Survey Results (will be presented during the meeting)
Background:
The survey results are reviewed.

Actions:
1) Provide for a review of the survey and how to use the Excel spreadsheet to search for results.

3. **10:15** **Equipment Application and Award Process** **Scott**

Exhibit 3A MLWY Application for Equipment
Background:
Hospitals and EMS agencies will fill out an application for equipment and capability gaps. The EAC will utilize the survey to justify the application process.

Action:
1) Review Exhibit 3A
2) Discuss timeline for applications

4. **10:45** **Equipment Budget and Vendor Quotes**

Exhibit 4A Vendor Quotes
Background:
To provide overview of the allotted dollar amount set for equipment purchases and review vendor quotes.

Information only.

5. **10:55** **Review Action Steps** **Tom**
   Information only.

6. **11:00** **Adjourn** **Scott**

AHA MLWY Inititative
Subcommittee EAC Roster
March 2013

AirLife	Bob	Greene
American Medical Response	Brenda	Hammock
American Medical Response	Cindy	Osborne
Campbell County EMS	Kelly	Kalkhoff
Campbell County EMS	Gregg	Mentzel
Campbell County Memorial Hospital	Lorna	Thomas
Casper College	Russ	Christiansen
Cheyenne Regional Medical Center	Vicky	Edwards
Cheyenne Regional Medical Center	Muhammad	Khan
Cheyenne Regional Medical Center	Charlie	Retz
Cheyenne Regional Medical Center	Melissa	Tschimperle
City of Torrington EMS	Christy	Gutierrez
Classic Lifeguard Aeromedical Services	Merle	Potter
Evansville Emergency Service	Matt	Gacke
Fremont County EMS	Lauri	Wempen
Glendo Volunteer Ambulance	Elizabeth	VanBuskirk
Hot Springs County Memorial Hospital	Les	Snyder
Lander Regional Hospital	Brad	Langdorf
Laramie County Community College	Rasha	Riad
Memorial Hospital of Converse County	Toni	Harms
Memorial Hospital of Converse County	Robynn	Scheehle
Memorial Hospital of Converse County EMS	Howard	Bean

AHA MLWY Inititative
Subcommittee EAC Roster
March 2013

Memorial Hospital of Converse County EMS	Carlos	Mesa
Moorcroft EMS	Dorothy	Baron
Moorcroft EMS	Sheila	Hansen
Newcastle Ambulance Service	Aaron	Hespe
North Big Horn Hospital Ambulance Service	Scott	Murphey
Powell Valley Healthcare	June	Minchow
Rocky Mountain Ambulance Service LLC	Rick	Ballard
Sheridan Area Rural Fire Department	Marc	Ketcham
Sheridan Memorial Hospital	Jennifer	Rasp-Vaughn
Sheridan Memorial Hospital	Chrystal	Rhone
Sheridan Memorial Hospital	Tom	Richards
Sheridan Memorial Hospital Big Horn Heart Center	Sharon	Krueger
Star Valley Medical Center EMS	Troy	Clawson
Sweetwater Medics LLC	Ron	Gatti
Town of Burns EMS	Jeff	Bartles
Town of Pine Haven Ambulance Service	Tom	Schanefelt
University of Wyoming	Derek	Smith
West Park Hospital District	Kevin	Schlosser
Wyoming Life Flight	Kelly	Jackson
Wyoming Medical Center EMS	Mark	Meyer

Mission: Lifeline Wyoming
Subcommittee: Equipment Advisory Council
January 22, 2012

Teleconference Call Number 877-6861381, Participant Pass Code 2997862852#
www.heart.org/mlwyoming
Co-chairs: Tom Richards, Scott Murphey
Staff Liaisons: Ben Leonard, Wendy Segrest

Organizations	Attendees
American Medical Response	Cindy Osborne
Campbell County EMS	Kelly Kalkhoff
Casper College	Russ Christiansen
Cheyenne Regional Medical Center	Melissa Tschimperle
City of Torrington EMS	Christy Gutierrez
Hulett EMS/Osage Volunteer EMS/Sundance EMS	Keith Noback
Lander Regional Hospital	Brad Langdorf
Laramie County Community College	Rasha Riad
Memorial Hospital of Converse County	Robynn Scheehle
Memorial Hospital of Converse County EMS	Carlos Mesa
Moorcroft EMS	Sheila Hansen
North Big Horn Hospital Ambulance Service	Scott Murphey
Powell Valley Healthcare	June Minchow
Star Valley Medical Center EMS	Troy Clawson
Town of Burns EMS	Jeff Bartles
Town of Pine Haven Ambulance Service	Tom Schanefelt
West Park Hospital District	Kevin Schlosser
Wyoming Life Flight	Kelly Jackson
Wyoming Medical Center EMS	Mark Meyer
American Heart Association	Diana Ramirez
American Heart Association	Ben Leonard

1. 10:00 Welcome and Introduction **Ben Leonard**

Exhibit 1A EAC Subcommittee Roster

Background:
Goal of this subcommittee is to review EMS resource gaps and develop a plan to allocate grant funding.

Action:
1) Roll Call
2) Update roster as needed
3) Group to approve minutes from previous meeting

Minutes:
- Reviewed minutes from January 8, 2013 approved as is
- The EAC Co-chairs are Scott Murphey for EMS Agencies and Tom Richards for Hospitals

2. 10:10 Final review of the EAC Needs Survey **Ben Leonard**

Background:
The survey has been produced by the volunteer Task Force and needs final edits and approval in order to be presented to the Jan 30 Stakeholder meeting.

Actions:
1) Follow the link to the Survey that is provided in the email. Take the survey as a representative of your agency.

Minutes:
- Survey updated from our Task Force meeting
- Asked that subcommittee review before request for vote is made
  - Q: What service level should the agency choose?
  - A: The highest level the agency maintains or is licensed for
  - Consider adding a question regarding cell phone provider and/or how they transmit
- Subcommittee approved changes/updates made and will present the survey to Stakeholder committee for vote
- Anticipate to have survey distributed on February 4 and deadline to complete on February 15, subcommittee approved timeline

3. 10:50 Next Steps and Upcoming Meetings **Ben Leonard**

Background:
Co-Chairs will present the final draft of the Equipment Needs Survey to the Voting Stakeholder Body during the Jan 30 teleconference

Action:
1) Jan 30th is the next Stakeholder meeting.

Minutes:
- Ben will make changes to survey
- Co-chairs will present survey and timeline to Stakeholder Committee for vote

4. 11:00 Adjourn **Ben Leonard**

Adjourned 10:32 am

Mission: Lifeline Wyoming
Application for EMS & Hospital Equipment Funding
March 15, 2013

A specific goal of the AHA Mission: Lifeline-Wyoming is to ensure every participating EMS Agency and Hospital in this initiative has the minimal equipment necessary to deliver optimal care for Acute Myocardial Infarction (AMI) and Sudden Cardiac Arrest (SCA) patients. Grant funding is available for equipment gaps. Volunteers on the Equipment Advisory Council (EAC) Subcommittee will review applications to identify priority equipment needs and present their recommendations to the Wyoming Stakeholder Committee for final approval. Please note this funding is available for a limited time and applications for the initial equipment rollout must be received by 5;00pm MDT, Monday, April 1 . The application and allocation process and timeline is available from AHA staff or at www.heart.org/mlwyoming.

MOU submitted? **Yes** **No***

EMS or Hospital Name: _____ **Survey Completed?** **Yes** **No***

Application Submitted by: _____ **Application Date:** / /

** note that the MOU must be submitted to AHA to be eligible for any grant or equipment funding*

This application is provided for an EMS agency or Hospital to request grant funding to purchase, repair or update the equipment necessary to treat AMI and/or SCA patients as outlined by the Mission Lifeline Wyoming program objectives. EMS agencies and hospitals that receive this equipment grant funding must commit to maintaining the equipment in working order and submitting a report of use one year after receipt..

Equipment Requested

Please use the pricing referenced on the attached vendor document and attach vendor quotes to your agency or hospital to support application.

Total Cost*	**Equipment**	**Description of Need**
($24,081.30 x 2) ($390.00 x 2)	(Ex: Zoll X Series Monitor) (Ex: Cell Phone Signal Booster)	(Ex: Have 2 ambulances that do not have EKGs) (Ex: Service area has poor cell coverage)

For EAC Subcommittee Use Only:

Date	EAC Co-Chair Initial				Decision Rationale
	Approved	Denied	Approved	Denied	

Providing products and services to help support the Chain of Survival

January 15, 2013

TO: AHA – Mission Lifeline Wyoming
Revised

Philips MRx Transport ALS Monitor / Defibrillator (BLS Intermediate Unit)

The HeartStart MRx Monitor/Defibrillator model includes manual defibrillation, AED mode, ECG arrhythmia detection, automated testing, one carry case, one battery pack, one metal bedrail hook, one 5-lead ECG cable, one pad cable, one protective display cover, one test load, one roll of paper, and one CD with Instructions for Use.

Description	Ref #	List Price	Mission Lifeline
HeartStart MRx Monitor/Defibrillator	M3536A	10,700.00	6,955.00
Sp02, NBP and 75mm Printer (pulse oximeter, non-invasive blood pressure; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line.)	A22	5,165.00	3,357.00
12-lead ECG acquisition	B02	4,000.00	2,600.00
AC Power Module	C06	425.00	276.00
Black Soft Carry Case	C21		***No Charge***
MRx Wireless Link - (Generic WiFi, Verizon and AT&T)	D0(1-3)	4,995.00	3,247.00
Antimicrobial Reuseable Pediatric Cuff	M4553B	29.00	22.00
Antimicrobial Reuseable Large Adult Cuff	M4557B	33.00	25.00
Adult Pre-Connected Pads (2 sets)		63.00	54.00
Pediatric Plus Pads (1 set)		31.00	27.00
Two-year bench with loaner warranty	W22		***No Charge***
Additional one year bench with loaner warranty		573.00	555.00
Performance Assurance Audits ($350/year x 3 years)		1,050.00	945.00
			$18,063.00
Additional Option			
Q-CPR	B08	2,995.00	1,945.00
2nd Lithium Ion Battery	C05	415.00	290.00

- Price includes delivery, set-up and in-service **at no charge**.

Fast **I**nitial **R**esponse **S**ystems & **T**raining
PO Box 7719 • Helena, MT 59604
Phone: 406-442-8194 or 800-246-3208 • Fax: 406-442-6480 • email: first@montana.com

Providing products and services to help support the Chain of Survival

January 15, 2013

TO: AHA – Mission Lifeline Wyoming
Revised

Philips MRx Transport ALS Monitor / Defibrillator (ALS Unit)

The HeartStart MRx Monitor/Defibrillator model includes manual defibrillation, AED mode, ECG arrhythmia detection, automated testing, one carry case, one battery pack, one metal bedrail hook, one 5-lead ECG cable, one pad cable, one protective display cover, one test load, one roll of paper, and one CD with Instructions for Use.

Description	Ref #	List Price	Your Price
HeartStart MRx Monitor/Defibrillator	M3536A	10,700.00	6,955.00
SpO2, NBP, EtCO2 and 75mm Printer (pulse oximeter, non-invasive blood pressure and end tidal C02; includes adult re-usable fingertip transducer, adult blood pressure cuff and interconnect cable, and adult filter line)	A23	9,615.00	6,250.00
Noninvasive transcutaneous pacing	B01	2,350.00	1,528.00
12-lead ECG acquisition	B02	4,000.00	2,600.00
AC Power Module	C06	425.00	276.00
Black Soft Carry Case	C21		***No Charge***
MRx Wireless Link - (Generic WiFi, Verizon and AT&T)	D0(1-3)	4,995.00	3,247.00
Antimicrobial Reuseable Pediatric Cuff	M4553B	29.00	22.00
Antimicrobial Reuseable Large Adult Cuff	M4557B	33.00	25.00
Adult Pre-Connected Pads (2 sets)		63.00	54.00
Pediatric Plus Pads (1 set)		31.00	27.00
Two-year bench with loaner warranty	W22		***No Charge***
Additional one year bench with loaner warranty		573.00	555.00
Performance Assurance Audits ($350/year x 3 years)		1,050.00	945.00
			$22,484.00
Additional Available Options			
Temperature (Replace A23 with A25 – additional charge)			800.00
ACI-TIPI & TPI	B17	495.00	322.00
2nd Lithium Ion Battery	C05	415.00	290.00
Q-CPR	B08	2,995.00	1,945.00

- Price includes delivery, set-up and in-service **at no charge.**

Fast Initial Response Systems & Training
PO Box 7719 • Helena, MT 59604
Phone: 406-442-8194 or 800-246-3208 • Fax: 406-442-6480 • email: first@montana.com

		Physio-Control List Pricing - 2013			
		V.69 1/14/13			
Product Category	**Catalog Number**	**Catalog/Product Description**	**UOM**	**#EA per Unit**	**List Price**
LIFEPAK 15					
		Common Pre- Hospital Configurations			
LIFEPAK15	99577-001252	LIFEPAK 15 Trending, 12-Lead ECG, Bluetooth	EA	1	$22,595.00
LIFEPAK15	99577-001258	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	$25,195.00
LIFEPAK15	99577-001253	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, EtCO2, Bluetooth	EA	1	$26,195.00
LIFEPAK15	99577-001255	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	1	$29,995.00
LIFEPAK15	99577-001256	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	1	$33,295.00
LIFEPAK15	99577-001257	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	1	$36,595.00
		Common Hospital Configurations			
LIFEPAK15	99577-001238	LIFEPAK 15 Bluetooth	EA	1	$13,595.00
LIFEPAK15	99577-001239	LIFEPAK 15 Masimo SpO2, Bluetooth	EA	1	$15,295.00
LIFEPAK15	99577-001242	LIFEPAK 15 Trending, Masimo SpO2, NIBP, Bluetooth	EA	1	$18,195.00
LIFEPAK15	99577-001241	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, Bluetooth	EA	1	$20,395.00
LIFEPAK15	99577-001246	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, Bluetooth	EA	1	$22,895.00
LIFEPAK15	99577-001245	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, Bluetooth	EA	1	$27,195.00
LIFEPAK15	99577-001268	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, 12-Lead ECG, Bluetooth	EA	1	$28,395.00
		Common Transport Configurations			
LIFEPAK15	99577-001243	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	EA	1	$20,995.00
LIFEPAK15	99577-001247	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	$31,895.00
LIFEPAK15	99577-001249	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	$35,195.00
LIFEPAK15	99577-001250	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	$38,495.00
		Nellcor Configurations			
LIFEPAK15	99577-001213	LIFEPAK 15 Nellcor and Masimo SpO2, Bluetooth	EA	1	$15,895.00
LIFEPAK15	99577-001214	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, Bluetooth	EA	1	$18,795.00
LIFEPAK15	99577-001215	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	EA	1	$21,595.00
LIFEPAK15	99577-001216	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, Bluetooth	EA	1	$23,495.00
LIFEPAK15	99577-001275	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	1	$30,595.00

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price
LIFEPAK15	99577-001221	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	1	$32,495.00
Temperature Configurations					
LIFEPAK15	99577-001217	LIFEPAK 15 Trending, SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	EA	1	$31,245.00
LIFEPAK15	99577-001218	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2,Bluetooth, Temp	EA	1	$34,545.00
LIFEPAK15	99577-001219	LIFEPAK 15 Trending, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	EA	1	$37,845.00
LIFEPAK 1000					
AED	99425-000023	LIFEPAK 1000 Graphical Display Standard Setup w/carry case, battery & electrodes	EA	1	$2,595.00
AED	99425-000025	LIFEPAK 1000 ECG Display, Standard Setup w/carry case, battery & electrodes	EA	1	$3,195.00
Accessory	99996-000117	LP1000 Trainer	EA	1	$995.00
Accessory	11141-000100	LMnO2 Non-Rechargeable Battery	EA	1	$324.00
Accessory	11425-000007	BAG ASSEMBLY, NO STRAP,LIFEPAK 1000	EA	1	$121.00
Accessory	11260-000023	LIFEPAK 1000 Hard shell, watertight carrying case	EA	1	$295.00
Accessory	11111-000016	3-Wire ECG Cable	EA	1	$217.00
Accessory	11425-000001	Accessory pounch for 3-wire cable and/or other accessories	EA	1	$56.00
Accessory	11250-000052	Clip-on Training Electrodes for use with QUIK-COMBO Patient Simulator	EA	5	$65.00
Accessory	26500-002156	Quick Reference Instruction Card LIFEPAK 1000	EA	1	$6.00
Accessory	26500-001964	LIFEPAK 1000 Operating Instructions	EA	1	$16.00
LIFEPAK CR PLUS					
AED	80403-000148	LIFEPAK CR Plus AED Kit Semi-automatic AHA voice prompt	EA	1	$2,195.00
AED	80403-000149	LIFEPAK CR Plus AED Kit Fully automatic AHA voice prompt	EA	1	$2,395.00
AED	80427-000134	LIFEPAK Express Semi-automatic. Incl 1 pair of QUIK-Pak electrodes	EA	1	$1,695.00
Accessory	11260-000015	LIFEPAK CR Plus Hard shell carry case	EA	1	$228.00
Accessory	21300-004576	LIFEPAK CR Plus Carrying case	EA	1	$64.00
Accessory	11403-000001	LIFEPAK CR Plus Replacement Kit for Charge-Pak 2 sets of electrodes	PK	2	$107.00
Accessory	11403-000002	LIFEPAK CR Plus Replacement Kit for Charge-Pak 1 set of electrodes	PK	2	$88.00
Accessory	11210-000021	Wall mount bracket for LIFEPAK CR Plus	EA	1	$91.00
Accessory	21300-006587	CENTRAL ALARM SWITCH for CR Plus	EA	1	$49.00
Accessory	11250-000073	LIFEPAK CR Plus Training System	EA	1	$340.00
Accessory	11260-000014	LIFEPAK CR Plus Training System replacement carry case	EA	1	$33.00
Accessory	11250-000015	LIFEPAK CR Plus Training System replacement training electrodes	EA	1	$35.00
Accessory	26500-001156	LIFEPAK CR Plus Operating Instructions: LIFEPAK CR Plus Training System	EA	1	$16.00
Accessory	26500-001421	LIFEPAK CR Plus Service Manual CD Rom	EA	1	$69.00
LUCAS® Chest Compression System					
LUCAS	99576-000024	LUCAS 2, 2.1 SW Chest Compression System	EA	1	$14,495.00
LUCAS	99576-000020	LUCAS 2, 2.1 SW Chest Compression Training unit	EA	1	$9,000.00

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price
Accessory	11576-000070	LUCAS 2 Rubber Bumper	PR	2	$36.00
Accessory	11576-000064	LUCAS PCI BACK PLATE	EA	1	$3,183.00
Accessory	11576-000052	Back Plate Grip Tape	EA	1	$38.00
Accessory	11576-000053	Back Plate Grip Tape (3 pack)	PK	3	$99.00
Accessory	11576-000050	Patient Strap (Secures patient's arms to support legs of LUCAS - 1pr)	PR	2	$93.00
Accessory	11576-000051	Patient Strap (secures patient's arms to support legs of LUCAS - 3 pack)	PK	3	$249.00
Accessory	21996-000064	LUCAS Stabilization Strap	EA	1	$87.00
Accessory	11576-000037	LUCAS Stabiliation Strap (4 pack)	PK	4	$329.00
Accessory	11576-000038	LUCAS 2 Carrying Bag	EA	1	$302.00
Accessory	11576-000046	LUCAS 2 Disposable Suction Cup (3 pack)	PK	3	$132.00
Accessory	11576-000047	LUCAS 2 Disposable Suction Cup (12 pack)	PK	12	$472.00
Accesory	11576-000060	LUCAS 2 Stand-alone Battery Charger	EA	1	$1,034.00
Accessory	11576-000039	LUCAS 2 Battery - Rechargeable Lithium Polymer (LiPo)	EA	1	$652.00
Accessory	11576-000040	LUCAS 2 Battery - Rechargeable Lithium Polymer (LiPo) (4 pack)	PK	4	$2,343.00
Accessory	11576-000055	LUCAS 2 Power Supply Cord	EA	1	$329.00
Accessory	11576-000048	LUCAS 2 12V Car Cable	EA	1	$122.00
Accessory	26500-003084	LUCAS 2, 2.0 SW, INSTRUCTION FOR USE, EN	EA	1	$35.00
Accessory	26500-003434	LUCAS 2, 2.1 Chest Compression System - Instructions for Use, U.S. English	EA	1	$35.00
		AED ACCESSORIES			
Accessory	11101-000003	AED Trainer new style training electrodes (5 pr)	PK	5	$37.00
Accessory	11101-000004	AED training electrode set - (5pr), cable & pouch	PK	5	$64.00
Accessory	11101-000006	Cable/connector assembly/pouch for Adult AED training electrodes	EA	1	$28.00
Accessory	11250-000042	Replacement infant/child AED training electrodes	PK	5	$36.00
Accessory	11250-000043	Cable/connector assembly/pouch for infant/child AED training electrodes	EA	1	$43.00
Accessory	11250-000045	Infant/child AED training electrodes training set	PK	5	$64.00
		READYLINK 12-LEAD ECG			
READYLINK	80597-000001	ReadyLink 12-Lead ECG	EA	1	$7,499.00
READYLINK	99428-000299	ReadyLink Annual Service Plan. Optional, automatically renews.	EA	1	$399.00
READYLINK	99428-000296	ReadyLink Data Plan- AT&T 1 year, automatically renews.	EA	1	$299.00
READYLINK	99428-000301	ReadyLink Critical Care Access Subscription 1 year. Includes unlimited data and one installation of	EA	1	$2,299.00
		WALL MOUNTS, CABINETS & SIGNS			
Accessory	11998-000292	Wall Cabinet - Semi-recessed for AED, 3" Trim	EA	1	$291.00
Accessory	11998-000293	Wall Cabinet - Fully-recessed for AED, 1.5" Trim	EA	1	$249.00
Accessory	11220-000076	Wall Cabinet, standard, surface mount, SS	EA	1	$500.00
Accessory	11220-000077	Wall Cabinet, standard, semi-recessed, SS	EA	1	$451.00
Accessory	11220-000078	Wall Cabinet, small, fully recessed, SS	EA	1	$430.00

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price
Accessory	11210-000026	AED Wall Cabinet with alarm, fire rated - semi-recessed, rolled edges	EA	1	$430.00
Accessory	11220-000083	AED Wall Cabinet with alarm and strobe -surface mount, rolled edges	EA	1	$366.00
Accessory	11220-000079	AED Wall Cabinet with alarm - surface mount, rolled edges	EA	1	$297.00
Accessory	11210-000027	AED Wall Cabinet with alarm, fire rated - recessed, square edges	EA	1	$409.00
Accessory	11220-000084	AED Wall Cabinet with alarm and strobe - surface mount, rolled edges	EA	1	$520.00
Accessory	11210-000028	AED Floor Stand Cabinet with alarm- White	EA	1	$973.00
Accessory	11210-000029	AED Floor Stand Cabinet with alarm- Grey	EA	1	$1,009.00
Accessory	11998-000327	AED Wall Sign Ilcor w/logo, Flat,8x10	EA	1	$22.00
Accessory	11998-000328	AED Wall Sign Ilcor w/logo, T-mount, 8x10	EA	1	$30.00
Accessory	11998-000329	AED Wall Sign Ilcor w/logo, Tent, 7x8	EA	1	$30.00
Accessory	11998-000330	AED Wall Sign Traditional w/logo, Flat, 8x10	EA	1	$22.00
Accessory	11998-000331	AED Wall Sign Traditional w/logo, T-mount, 8x10	EA	1	$30.00
Accessory	11998-000332	AED Wall Sign Traditional w/logo, Tent, 7x8	EA	1	$30.00
Accessory	11998-000333	AED Wall Sign Traditional w/o logo, T-mount, 8x10	EA	1	$30.00
Accessory	21300-005026	IrDA Adaptor with USP port for DT Express	EA	1	$127.00
Accessory	21300-005027	IrDA Adaptor with 9-pin serial port for DT Express	EA	1	$81.00
Accessory	26500-000185	AED Instruction Card (laminated easy reference)	EA	1	$6.00
Accessory	11998-000320	Ambu Res-Cue Key First Responder Kit	EA	1	$32.00
Accessory	11998-000321	Ambu Res-Cue Mask First Responder Kit	EA	1	$40.00
Accessory	26996-000014	AED Challenge Web-enabled	EA	1	$40.00
POWER OPTIONS					
Accessory	11577-000004	Station Battery Charger - For the LP15	EA	1	$1,633.00
Accessory	11577-000011	Mobile Battery Charger - FOR THE LP15	EA	1	$1,777.00
Accessory	21330-001176	LP15 Lithium-ion Battery 5.7 amp hrs	EA	1	$412.00
Accessory	11141-000115	REDI-CHARGE Base	EA	1	$1,295.00
Accessory	11140-000052	LIFEPAK 15 REDI-CHARGE Adapter Tray	EA	1	$180.00
Accessory	11140-000072	AC Power Adapter	EA	1	$1,480.00
Accessory	11140-000074	DC Power Adapter	EA	1	$1,797.00
Accessory	11571-000019	LP15 Power Attachment Kit	EA	1	$49.00
Accessory	11140-000015	AC Power Cord	EA	1	$71.00
Accessory	11140-000080	Extension Cable (5ft 3 in)	EA	1	$266.00
Accessory	11140-000081	Right angle cable (10in) included with ACPA & DCPA	EA	1	$266.00
CARRYING CASES & MOUNTING OPTIONS					
Accessory	11220-000028	Top Pouch for the LP12/LP15	EA	1	$49.00
Accessory	11577-000002	LIFEPAK 15 Basic carry case w/ right & left pouches	EA	1	$276.00
Accessory	11260-000039	LIFEPAK 15 Carry case back pouch	EA	1	$71.00

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price
Accessory	11577-000001	LIFEPAK 15 Shoulder strap	EA	1	$31.00
Accessory	11996-000374	LP15 bed Connector	EA	1	$129.00
HARD PADDLES					
Accessory	11130-000061	Standard hard paddles for use w/LIFEPAK 15	PR	1	$650.00
THERAPY DELIVERY ACCESSORIES					
Accessory	11998-000326	LIFEPAK 15 internal paddles adapter cable	EA	1	$299.00
Accessory	21300-005847	Signagel, gel	EA	1	$4.00
Accessory	11113-000004	QUIK-COMBO therapy cable for use w/LIFEPAK 15	EA	1	$334.00
ECG MONITORING ACCESSORIES					
Accessory	11111-000022	12 Lead ECG, Precordial Leads (AHA)	EA	1	$128.00
Accessory	11111-000020	8ft Trunk cable with AHA limb leads	EA	1	$324.00
Accessory	11111-000018	5ft Trunk cable with AHA limb leads	EA	1	$320.00
Accessory	21300-008054	4-Wire Cable Comb (10- Pack)	PK	10	$48.00
Accessory	21300-008055	6-Wire Cable Comb (10- Pack)	PK	10	$48.00
Accessory	11110-000029	3-lead ECG cable for LIFEPAK 12 or LIFEPAK 20	EA	1	$122.00
Accessory	11110-000066	5-Lead ECG Cable for LIFEPAK 12 or LIFEPAK 20	EA	1	$217.00
Disposable	11240-000013	ECG printer paper, 50mm x 30m 3rolls/bx (1-49)	BX	3	$16.50
Disposable	11240-000016	Strip chart recorder paper, 100mm 2rolls/bx (1-23)	BX	2	$17.50
COMMUNICATION ACCESSORIES					
Accessory	11996-000369	Monitor to PC USB Cable for connecting LIFEPAK 12 or LIFEPAK 15 to a PC	EA	1	$258.00
NIBP SUPPLIES					
Accessory	11996-000125	LIFEPAK 12 NIBP Hose, coiled 9'	EA	1	$52.00
Accessory	11996-000033	LIFEPAK 12 NIBP Hose, 9'	EA	1	$52.00
Accessory	11996-000089	LIFEPAK 12 NIBP Hose, 12'	EA	1	$52.00
Accessory	21300-007300	LIFEPAK 15 NIBP Hose, 9' coiled	EA	1	$52.00
Accessory	21300-007298	LIFEPAK 15 NIBP Hose, 9'	EA	1	$52.00
Accessory	21300-007299	LIFEPAK 15 NIBP Hose, 12'	EA	1	$52.00
Accessory	11160-000001	NIBP Cuff-Reusable, Infant	EA	1	$20.00
Accessory	11160-000003	NIBP Cuff-Reusable, Child	EA	1	$23.00
Accessory	11160-000005	NIBP Cuff-Reusable, Adult	EA	1	$28.00
Accessory	11160-000007	NIBP Cuff-Reusable, Lg Adult	EA	1	$31.00
Accessory	11160-000009	NIBP Cuff-Reusable Adult X large	EA	1	$46.00
Accessory	11160-000002	NIBP Cuff-Disposable Infant	EA	1	$8.00
Accessory	11160-000004	NIBP Cuff-Disposable Child	EA	1	$9.00
Accessory	11160-000006	NIBP Cuff-Disposable Adult	EA	1	$11.00
Accessory	11160-000008	NIBP Cuff-Disposable Large Adult	EA	1	$11.00

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price
Accessory	11160-000010	NIBP Cuff-Disposable X-tra Large Adult	EA	1	$15.00
NELLCOR SpO2 SENSORS AND CABLES					
Accessory	11996-000060	Durasensor - Adult finger sensor	EA	1	$288.00
Accessory	11996-000061	Oxiband Adult/Neonatal Sensor	EA	1	$218.00
Accessory	11996-000062	Oxiband Pediatric/Infant Sensor	EA	1	$218.00
Accessory	11996-000106	DURA-Y Multisite sensor (reusable)	EA	1	$626.00
Accessory	11996-000107	Disposable Posey Wrap for Oxiband (bag of 12)	BG	12	$33.00
Accessory	11996-000108	DISPOSABLE ADHESIVE FOAM WRAP/OXIBAND P/I	BX	50	$87.00
Accessory	11996-000110	DISPOSABLE ADHESIVE FOAM WRAP/OXIBAND A/N	BX	50	$89.00
Accessory	11996-000113	Oxisensor II adult sensor (24/BX)	BX	24	$619.00
Accessory	11996-000114	Oxisensor II adult sensor, long cable (24/BX)	BX	24	$1,003.00
Accessory	11996-000115	Oxisensor II infant sensor (24/BX)	BX	24	$797.00
Accessory	11996-000116	Oxisensor II pediatric sensor (24/BX)	BX	24	$614.00
Accessory	11996-000048	Disposable Adhesive bandage wrap for OXI-A/N (2 bags of 50)	CS	100	$110.00
Accessory	11996-000049	Disposable Adhesive bandage wrap for OXI-P/I (2 bags of 50)	CS	100	$110.00
Accessory	11996-000117	Oxisensor II neonatal sensor (24/BX)	BX	24	$808.00
Accessory	11110-000042	DEC-4 Cable Extension: 4'	EA	1	$60.00
Accessory	11110-000176	DEC-8 Cable Extension: 8'	EA	1	$66.00
MASIMO SET LNOP SENSORS AND CABLES					
Accessory	11171-000006	Masimo SET LNOP Sp02 Patient Cable- 4 foot	EA	1	$212.00
Accessory	11171-000008	Masimo SET LNOP Sp02 Patient Cable - 8 foot	EA	1	$266.00
Accessory	11171-000009	Masimo SET LNOP Sp02 Patient Cable - 12 foot	EA	1	$281.00
Accessory	11171-000007	Masimo SET LNOP Sp02 Sensor - Adult Reusable	EA	1	$361.00
Accessory	11171-000010	Masimo SET LNOP Sp02 Sensor -Pediatric Reusable	EA	1	$350.00
Accessory	11171-000011	Masimo SET LNOP Sp02 Sensor -Adult Disposable (1 box of 20 sensors)	BX	20	$324.00
Accessory	11171-000012	Masimo SET LNOP Sp02 Sensor -Pediatric Disposable (1 box of 20 sensors)	BX	20	$361.00
Accessory	11171-000013	Masimo SET LNOP Sp02 Sensor -Neonatal (<10 KG) Disposable (1 box of 20 sensors)	BX	20	$435.00
Accessory	11171-000014	Masimo SET LNOP Sp02 Sensor -Neonatal (<1 KG) Disposable (1 box of 20 sensors)	BX	1	$489.00
Accessory	11996-000326	Masimo SET RED LNOP Patient Cable - 4 foot	EA	1	$240.00
Accessory	11996-000327	Masimo SET RED LNOP Patient Cable - 8 foot	EA	1	$285.00
Accessory	11996-000328	Masimo SET RED LNOP Patient Cable - 12 foot	EA	1	$343.00
MASIMO SET LNCS SENSORS AND CABLES					
Accessory	11171-000024	Masimo SET LNCS Patient Cable - 4 foot	EA	1	$197.00
Accessory	11171-000016	Masimo SET LNCS Patient Cable - 10 foot	EA	1	$237.00
Accessory	11171-000025	Masimo SET LNCS Patient Cable - 14 foot	EA	1	$354.00
Accessory	11996-000323	Masimo SET Red LNCS Patient Cable - 4 foot	EA	1	$196.00

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price
Accessory	11996-000324	Masimo SET Red LNCS Patient Cable - 10 foot	EA	1	$239.00
Accessory	11996-000325	Masimo SET Red LNCS Patient Cable - 14 foot	EA	1	$343.00
Accessory	11171-000027	Masimo SET LNCS 4' extension (for Nellcor equipped units)	EA	1	$206.00
Accessory	11171-000017	Masimo SET LNCS Adult Reusable Sensor	EA	1	$286.00
Accessory	11171-000018	Masimo SET LNCS Pediatric Reusable Sensor	EA	1	$286.00
Accessory	11171-000019	Masimo SET LNCS Adult Disposable Sensors (box of 20)	BX	20	$309.00
Accessory	11171-000020	Masimo SET LNCS Pediatric Disposable Sensors (box of 20)	BX	20	$350.00
Accessory	11171-000028	Masimo SET LNCS Neonatal L Disposable Sensor (box of 20)	BX	20	$433.00
Accessory	11171-000029	Masimo SET LNCS Neonatal Pt L Disposable Sensor (box of 20)	BX	20	$474.00
Accessory	11171-000031	Masimo SET LNCS Infant Disposable Sensor (box 0f 20)	BX	20	$433.00
Accessory	11171-000039	M-LNCS Adtx, Adult Adhesive Sensor, 18-inch, 20/box	BX	20	$320.00
Accessory	11171-000040	M-LNCS Pdtx, Pediatric Adhesive Sensor, 18-inch, 20/box	BX	20	$340.00
Accessory	11171-000041	M-LNCS Inf, Infant Adhesive Sensor, 18-inch, 20/box	BX	20	$420.00
Accessory	11171-000042	M-LNCS Neo, Neonatal/Adult Adhesive Sensor, 18-inch, 20/box	BX	20	$420.00
Accessory	11171-000043	M-LNCS NeoPt, Neonatal Preterm Adhesive Sensor, 18-inch, 20/box	BX	20	$460.00
Accessory	11171-000046	M-LNCS DCI, Adult Reusable Sensor, 1/box	BX	1	$286.00
Accessory	11171-000047	M-LNCS DCIP, Pediatric Reusable Sensor, 1/box	BX	1	$286.00
MASIMO SET RED DIRECT CONNECT CABLES					
Accessory	11996-000331	Masimo SET Red Adult Reusable Direct Connect Sensor - 3 foot	EA	1	$318.00
Accessory	11996-000332	Masimo SET Red Adult Reusable Direct Connect Sensor - 12 foot	EA	1	$584.00
Accessory	11996-000333	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 3 foot	EA	1	$318.00
Accessory	11996-000334	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 12 foot	EA	1	$584.00
MASIMO SET RAINBOW DIRECT CONNECT CABLES					
Accessory	11996-000335	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 3 foot	EA	1	$736.00
Accessory	11996-000336	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 12 foot	EA	1	$1,008.00
Accessory	11996-000337	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 3 foot	EA	1	$736.00
Accessory	11996-000338	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 12 foot	EA	1	$1,008.00
Accessory	11171-000032	Rainbow DCI-DC8, Adult Reuse Sensor, 8 ft	EA	1	$844.00
Accessory	11171-000033	Rainbow DCP-DC9, Pedi Reuse Sensor, 8 ft	EA	1	$844.00
Accessory	11171-000049	Rainbow DCI Adt Reusable Sensor, 1/box	EA	1	$796.00
Accessory	11171-000050	Rainbow DCIP PED REUSABLE Sensor	EA	1	$939.00
Accessory	11996-000339	Rainbow R25, Adult Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	BX	10	$700.00
Accessory	11996-000340	Rainbow R20, Pediatric Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	BX	10	$725.00
Accessory	11996-000341	Rainbow R25-L, Adult/Neo Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	BX	10	$700.00
Accessory	11996-000342	Rainbow R20-L, Infant Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	BX	10	$725.00
Accessory	11171-000037	RC-04, Patient Cable, 4 ft. , 1/box	EA	1	$249.00

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price
Accessory	11171-000038	RC-12, Patient Cable, 12 ft. , 1/box	EA	1	$371.00
Accessory	11171-000055	Disposable Light Shield 10/pack	PK	10	$50.00
Accessory	11171-000054	Reuseable Light Shield, 5 /box	BX	5	$52.00
Accessory	11171-000051	DBI-dc8, Adult Soft Reusable Direct Connect SpO2 Sensor, 8 ft., 1/box	BX	1	$690.00
Accessory	11171-000052	DIGITBOOT LNCS DB1, ADT REUSABLE SENSOR,REF 2653	EA	1	$361.00
Accessory	11171-000053	DIGITBOOTRED DBI-DC8, ADTREUSABLESENSOR,REF 2644	EA	1	$690.00
		ORIDION INTUBATED FILTERLINES			
Accessory	11996-000001	FilterLine H Set Infant/Neonatal (box of 25)	BX	25	$545.00
Accessory	11996-000080	FilterLine H Set Adult/Pediatric (box of 25)	BX	25	$440.00
Accessory	11996-000081	FilterLine Set Adult/Pediatric (box of 25)	BX	25	$280.00
Accessory	11996-000164	FilterLine Set Long Adult/Pediatric (box of 25)	BX	25	$314.00
		ORIDION NON-INTUBATED FILTERLINES			
Accessory	11996-000120	SmartCapnoLine - Pediatric patients <44lbs (box of 25)	BX	25	$315.00
Accessory	11996-000128	SmartCapnoLine w/O2 delivery - Pediatric patients <44lbs (box of 25)	BX	25	$425.00
Accessory	11996-000162	SmartCapnoLine Plus - Adult/Intermediate patients >44lbs (box of 25)	BX	25	$315.00
Accessory	11996-000163	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (box of 25)	BX	25	$350.00
Accessory	11996-000165	SmartCapnoLine Plus Long w/O2 - Adult/Intermediate patients>44lbs (box of 25)	EA	25	$445.00
Accessory	11996-000166	SmartCapnoLine Plus - Adult/Intermediate patients>44lbs (Cs of 100)	CS	100	$1,145.00
Accessory	11996-000167	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (Cs of 100)	CS	100	$1,235.00
		ELECTRODES			
Electrode	11996-000017	Electrode QUIK-COMBO w/REDI-PAK preconnect	PR	2	$42.00
Electrode	11996-000090	Electrode EDGE QUIK-COMBO RTS	PR	2	$45.00
Electrode	11996-000091	Electrode EDGE QUIK-COMBO Adult	PR	2	$37.00
Electrode	11996-000092	Electrode EDGE Fast-Patch Plus	PR	2	$21.00
Electrode	11996-000093	Electrode EDGE QUIK-COMBO pediatric RTS	PR	2	$45.00
Electrode	11996-000042	Electrode QUIK-PACE disposable noninvasive pacing adult	PR	2	$44.00
Electrode	11102-000003	Electrode QUIK-PACE disposable noninvasive pacing pediatric	PR	2	$44.00
Electrode	11100-000002	Electrode LIFEPATCH ECG , adult, pregelled (4/pkg)	PK	4	$2.00
Electrode	11100-000001	Electrode LIFEPATCH ECG , adult, pregelled (3/pkg) 1-99	PK	3	$1.50
Electrode	11101-000016	Electrode replacement infant/child reduced energy	EA	1	$110.00
Electrode	11101-000017	Electrode Infant/Child reduced energy starter kit	EA	1	$150.00
		TEMPERATURE DISPOSABLES			
Electrode	11140-000078	Temperature Adapter Cable- 5ft	EA	1	$309.00
Electrode	11140-000079	Temperature Adapter Cable- 10ft	EA	1	$309.00
Electrode	11996-000359	Temp Sensor, Skin Probe, High Dielectric, Disp (box of 20)	BX	20	$139.00
Electrode	11996-000360	Temp Sensor, Esophageal-Rectal, 9FR, Disp (box of 20)	BX	20	$149.00

Product Category	Catalog Number	Catalog/Product Description	UOM	#EA per Unit	List Price
SERVICE PLANS					
Service	SIRIMF1	LIFEPAK 15 - Ship In Repair, 1 Ship In Inspection per Year (1 Year)	EA	1	$1,272.00
Service	LUShip-R&I	LUCAS 2 - Ship In Repair, 1 Ship In Inspection per Year	EA	1	$1,295.00
Accessories, disposables, and electrodes will be discounted at the capital equipment discount rate when purchased along with capital equipment.					

Physio-Control extends to the Grantor and Customers the following Net Prices on the products or services indicated:

Devices:

Product	Discount
LIFEPAK® 15 monitor/defibrillator	30%
LUCAS Chest Compression System	30%
LIFEPAK 1000 defibrillator	30%
LIFEPAK CR® Plus AED	30%
ReadyLink	30%

LIFENET:

LIFENET Enterprise Agreement pricing to be developed on a state by state basis.

Service:
The following service options are offered at point of sale of the covered device.

Primary Service Offering – Funded by Grant:

- 5 year Ship-In Repair & 1 Ship-In Inspection per year offered at 25% off list pricing

Secondary Service Offering – End User covers charges above Primary Service Offering

- Any upgraded scope of service offered at 25% off list pricing plus travel

Included Training:

- Field Clinical Specialist training provided regionally based on devices sold.
- Local representative training as needed.
- 12-Lead Supplemental training provided as a regional level based on devices sold.
- Standard training material packet provided with each purchase.

Included Support:

- Dedicated National Account Manager
- Needs analysis of target states to maximize the impact of funding.

All Orders Are Subject to the Physio-Control $200 Minimum Order Policy

GUIDELINES 2010 READY

ZOLL Medical Corporation
Worldwide HeadQuarters
269 Mill Rd
Chelmsford, Massachusetts 01824-4105
(978) 421-9655 Main
(800) 348-9011
(978) 421-0015 Customer Support
FEDERAL ID#: 04-2711626

TO: State of Wyoming Department of Health Emergency Medical Services

6101 Yellowstone Road, Suite 400
Cheyenne, WY 82002

Attn: **Ben Leonard**

email: Ben.Leonard@heart.org
Tel: 307-777-7955

QUOTATION 133902 V:3

DATE: February 28, 2013

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Prepay and Add

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
1	601-2231011-01	**X Series ® Manual Monitor/Defibrillator $14,995** with 4 trace tri-mode display monitor/ defibrillator/ printer, comes with Real CPR Help®, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5"(16.5cm) diagonal screen, full 12 ECG lead view with both dynamic and static 12-lead mode display. **Accessories Included:** • Six (6) foot 3- Lead ECG cable • MFC cable • MFC CPR connector • A/C power adapter/ battery charger • A/C power cord • One (1) roll printer paper • 6.6 Ah Li-ion battery • Carry case • Declaration of Conformity • Operator's Manual • Quick Reference Guide • **One (1)-year EMS warranty** **Advanced Options:** **Real CPR Help Expansion Pack $ 995** CPR Dashboard quantitive depth and rate in real time, release indicator, interruption timer, perfusion performance indicator (PPI) • See - Thru CPR artifact filtering **ZOLL Noninvasive Pacing Technology: $2,550** **Masimo Pulse Oximetry**	1	$40,020.00	$32,056.68	$32,056.68 *

This quote is made subject to ZOLL's standard commercial terms and conditions (ZOLL T's + C's) which accompany this quote. Any purchase order (P.O.) issued in response to this quotation will be deemed to incorporate ZOLL T's + C's. Any modification of the ZOLL T's + C's must be set forth or referenced in the customer's P.O. No commercial terms or conditions shall apply to the sale of goods or services governed by this quote and the customer's P.O unless set forth in or referenced by either document.

Page 1 Subtotal **$32,056.68**

1. DELIVERY WILL BE MADE 60-90 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. PRICES WILL BE F.O.B. SHIPPING POINT.
3. PRICES QUOTED ARE FIRM FOR 60 DAYS.
4. APPLICABLE TAX & FREIGHT CHARGES ARE ADDITIONAL.
5. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTANCE BY ZOLL.
6. FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.
7. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
8. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING www.zollwebstore.com.

Mike Williams
EMS Territory Manager
800-242-9150, x9298

GUIDELINES 2010 READY

ZOLL Medical Corporation
Worldwide HeadQuarters
269 Mill Rd
Chelmsford, Massachusetts 01824-4105
(978) 421-9655 Main
(800) 348-9011
(978) 421-0015 Customer Support
FEDERAL ID#: 04-2711626

TO: State of Wyoming Department of Health Emergency Medical Services
6101 Yellowstone Road, Suite 400
Cheyenne, WY 82002
Attn: **Ben Leonard**

email: Ben.Leonard@heart.org
Tel: 307-777-7955

QUOTATION 133902 V:3

DATE: February 28, 2013

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Prepay and Add

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
		SP02 & SpCO $4,540 • Signal Extraction Technology (SET) • Rainbow SET (for SpCO & SpMet) **NIBP Welch Allyn includes: $3,495** • Smartcuff 10 foot Dual Lumen hose • SureBP Reusable Adult Medium Cuff **End Tidal Carbon Dioxide monitoring (ETCO2)** **Oridion Microstream Technology: $4,995** Order required Microstream tubing sets separately **Interpretative 12- Lead ECG: $8,450** • 12-Lead one step ECG cable- includes 4- Lead limb lead cable and removable precordial 6- Lead set				
2	8000-0341	**SpO2/SpCO/SpMet Rainbow Resuable Patient Cable: Connects to Single Use Sensors (4 ft)**	1	$225.00	$157.50	$157.50 *
3	8000-000371	**SpO2/SpCO/SpMet Rainbow DCI Adult Reusable Sensor with connector (3 ft)**	1	$495.00	$319.55	$319.55 *
4	8000-0580-01	**Six hour rechargeable Smart battery**	1	$495.00	$381.15	$381.15 *
5	8200-000100-01	**Single Bay Charger for the SurePower and SurePower II batteries**	1	$945.00	$727.65	Optional *

This quote is made subject to ZOLL's standard commercial terms and conditions (ZOLL T's + C's) which accompany this quote. Any purchase order (P.O.) issued in response to this quotation will be deemed to incorporate ZOLL T's + C's. Any modification of the ZOLL T's + C's must be set forth or referenced in the customer's P.O. No commercial terms or conditions shall apply to the sale of goods or services governed by this quote and the customer's P.O unless set forth in or referenced by either document.

Page 2 Subtotal **$32,914.88**

1. DELIVERY WILL BE MADE 60-90 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. PRICES WILL BE F.O.B. SHIPPING POINT.
3. PRICES QUOTED ARE FIRM FOR 60 DAYS.
4. APPLICABLE TAX & FREIGHT CHARGES ARE ADDITIONAL.
5. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTANCE BY ZOLL.
6. FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.
7. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
8. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING www.zollwebstore.com.

Mike Williams
EMS Territory Manager
800-242-9150, x9298

GUIDELINES 2010 READY

ZOLL Medical Corporation
Worldwide HeadQuarters
269 Mill Rd
Chelmsford, Massachusetts 01824-4105
(978) 421-9655 Main
(800) 348-9011
(978) 421-0015 Customer Support
FEDERAL ID#: 04-2711626

TO: State of Wyoming Department of Health Emergency Medical Services

6101 Yellowstone Road, Suite 400
Cheyenne, WY 82002

Attn: **Ben Leonard**

email: Ben.Leonard@heart.org
Tel: 307-777-7955

QUOTATION 133902 V:3

DATE: February 28, 2013

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Prepay and Add

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
6	4001-9907	**ZOLL M Series Biphasic w/Pacing Trade-In**	1		($2,500.00)	Optional **
7	5001-9901	**ZOLL E Series Trade In**	1		($5,000.00)	Optional **
8	7800-0307	**LifePak 12 Biphasic w/Pacing + 1 option Trade-In**	1		($2,500.00)	Optional **
9	7800-0409	**LP 15 with Pacing + 2 options Trade In**	1		($5,000.00)	Optional **
10	7800-0213	**MRX w/Pace/Spo2/EtCo2/NIBP Trade-In**	1		($4,000.00)	Optional **

Actual trade in value will be determined by configuration and age of the devices at the individual departments at time of purchase.

***Reflects Discount Pricing.**

Optional items are not included in the total of this quote.

**Trade-In Value valid if all units purchased are in good operational and cosmetic condition, and include all standard accessories such as paddles, cables, etc. Customer assumes responsibility for shipping trade-in equipment to ZOLL Chelmsford within 60 days of receipt of new equipment. Customer agrees to pay cash value for trade-in equipment not shipped to ZOLL on a timely basis.

TOTAL **$32,914.88**

This quote is made subject to ZOLL's standard commercial terms and conditions (ZOLL T's + C's) which accompany this quote. Any purchase order (P.O.) issued in response to this quotation will be deemed to incorporate ZOLL T's + C's. Any modification of the ZOLL T's + C's must be set forth or referenced in the customer's P.O. No commercial terms or conditions shall apply to the sale of goods or services governed by this quote and the customer's P.O unless set forth in or referenced by either document.

1. DELIVERY WILL BE MADE 60-90 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. PRICES WILL BE F.O.B. SHIPPING POINT.
3. PRICES QUOTED ARE FIRM FOR 60 DAYS.
4. APPLICABLE TAX & FREIGHT CHARGES ARE ADDITIONAL.
5. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTANCE BY ZOLL.
6. FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.
7. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
8. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING www.zollwebstore.com.

Mike Williams
EMS Territory Manager
800-242-9150, x9298

ZOLL QUOTATION GENERAL TERMS & CONDITIONS

1. ACCEPTANCE. This Quotation constitutes an offer by ZOLL Medical Corporation to sell to the Customer the equipment (including a license to use certain software) listed in this Quotation and described in the specifications either attached to or referred to in this Quotation (hereinafter referred to as Equipment). Any acceptance of such offer is expressly limited to the terms of this Quotation, including these General Terms and Conditions. Acceptance shall be so limited to this Quotation notwithstanding (i) any conflicting written or oral representations made by ZOLL Medical Corporation or any agent or employee of ZOLL Medical Corporation or (ii) receipt or acknowledgement by ZOLL Medical Corporation of any purchase order, specification, or other document issued by the Customer. Any such document shall be wholly inapplicable to any sale made pursuant to this Quotation, and shall not be binding in any way on ZOLL Medical Corporation.

Acceptance of this Quotation by the Customer shall create an agreement between ZOLL Medical Corporation and the Customer (hereinafter referred to as the "Contract" the terms and conditions of which are expressly limited to the provisions of this Quotation including these Terms and Conditions. No waiver change or modification of any of the provisions of this Quotation or the Contract shall be binding on ZOLL Medical Corporation unless such waiver, change or modification (i) is made in writing (ii) expressly states that it is a waiver, change or modification of this Quotation or the Contract and (iii) is signed by an authorized representative of ZOLL Medical Corporation.

2. DELIVERY AND RISK OF LOSS. Unless otherwise stated, all deliveries shall be F.O.B. ZOLL Medical Corporation's facility. Risk of loss or damage to the Equipment shall pass to the Customer upon delivery of the Equipment to the carrier.

3. TERMS OF PAYMENT. Unless otherwise stated in its Quotation payment by Customer is due thirty (30) days after the ship date appearing on ZOLL Medical Corporation invoice. Any amounts payable hereunder which remain unpaid after the date shall be subject to a late charge equal to 1.5% per month from the due date until such amount is paid.

4. CREDIT APPROVAL. All shipments and deliveries shall at all times be subject to the approval of credit by ZOLL Medical Corporation. ZOLL Medical Corporation may at any time decline to make any shipment or delivery except upon receipt of payment or security or upon terms regarding credit or security satisfactory to ZOLL Medical Corporation.

5. TAXES & FEES. The pricing quoted in its Quotation do not include sales use, excise, or other similar taxes or any duties or customs charges, or any order processing fees. The Customer shall pay in addition for the prices quoted the amount of any present or future sales, excise or other similar tax or customs duty or charge applicable to the sale or use of the Equipment sold hereunder (except any tax based on the net income of ZOLL Medical Corporation), and any order processing fees that ZOLL may apply from time to time. In lieu thereof the Customer may provide ZOLL Medical Corporation with a tax exemption certificate acceptable to the taxing authorities.

6. WARRANTY. (a) ZOLL Medical Corporation warrants to the Customer that from the earlier of the date of installation or thirty (30) days after the date of shipment from ZOLL Medical Corporation's facility, the Equipment (other than accessories and electrodes) will be free from defects in material and workmanship under normal use and service for the period noted on the reverse side. Accessories and electrodes shall be warranted for ninety (90) days from the date of shipment. During such period ZOLL Medical Corporation will at no charge to the Customer either repair or replace (at ZOLL Medical Corporation's sole option) any part of the Equipment found by ZOLL Medical Corporation to be defective in material or workmanship. If ZOLL Medical Corporation's inspection detects no defects in material or workmanship, ZOLL Medical Corporation's regular service charges shall apply. (b) ZOLL Medical Corporation shall not be responsible for any Equipment defect failure of the Equipment to perform any specified function, or any other nonconformance of the Equipment caused by or attributable to (i) any modification of the Equipment by the Customer, unless such modification is made with the prior written approval of ZOLL Medical Corporation: (ii) the use of the Equipment with any associated or complementary equipment accessory or software not specified by ZOLL Medical Corporation, or (iii) any misuse or abuse of the Equipment: (iv) exposure of the Equipment to conditions beyond the environmental, power or operating constraints specified by ZOLL Medical Corporation, or (v) installation or wiring of the Equipment other than in accordance with ZOLL Medical Corporation's instructions. (c) Warranty does not cover items subject to normal wear and burnout during use, including but not limited to lamps, fuses, batteries, cables and accessories. (d) The foregoing warranty does not apply to software included as part of the Equipment (including software embodied in read-only memory known as "firmware"). (e) The foregoing warranty constitutes the exclusive remedy of the Customer and the exclusive liability of ZOLL Medical Corporation for any breach of any warranty related to the Equipment supplied hereunder. THE WARRANTY SET FORTH HEREIN IS EXCLUSIVE AND ZOLL MEDICAL CORPORATION EXPRESSLY DISCLAIMS ALL OTHER WARRANTIES WHETHER WRITTEN, ORAL, IMPLIED, OR STATUTORY, INCLUDING BUT NOT LIMITED TO ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

7. SOFTWARE LICENSE. (a) All software (the "Software" which term shall include firmware) included as part of the Equipment is licensed to Customer pursuant to a nonexclusive limited license on the terms hereinafter set forth, (b) Customer may not copy, distribute, modify, translate or adapt the Software, and may not disassemble or reverse compile the Software, or seek in any manner to discover, disclose or use any proprietary algorithms, techniques or other confidential information contained therein, (c) All rights in the Software remain the product of ZOLL Medical Corporation, and Customer shall have no right or interest therein except as expressly provided herein. (d) Customer's right to use the Software may be terminated by ZOLL Medical Corporation in the event of any failure to comply with terms of this quotation, (e) Customer may transfer the license conferred hereby only in connection with a transfer of the Equipment and may not retain any copies of the Software following such transfer. (f) ZOLL Medical Corporation warrants that the read-only memory or other media on which the Software is recorded will be free from defects in materials and workmanship for the period and on terms set forth in section 6. (g) Customer understands that the Software is a complex and sophisticated software product and no assurance can be given that operation of the Software will be uninterrupted or error-free, or that the Software will meet Customer's requirements. Except as set forth in section 7(f), ZOLL MEDICAL CORPORATION MAKES NO REPRESENTATIONS OR WARRANTIES WITH RESPECT TO THE SOFTWARE AND IN PARTICULAR DISCLAIMS ANY IMPLIED WARRANTIES OR MERCHANTABILITY OR FITNESS OF A PARTICULAR PURPOSE WITH RESPECT THERETO. Customer's exclusive remedy for any breach of warranty or defect relating to the Software shall be the repair or replacement of any defective read-only memory or other media so that it correctly reproduces the Software. This License applies only to ZOLL Medical Corporation Software.

8. DELAYS IN DELIVERY. ZOLL Medical Corporation shall not be liable for any delay in the delivery of any part of the Equipment if such delay is due to any cause beyond the control of the ZOLL Medical Corporation including, but not limited to acts of God, fires, epidemics, floods, riots, wars, sabotage, labor disputes, governmental actions, inability to obtain materials, components, manufacturing facilities or transportation or any other cause beyond the control of ZOLL Medical Corporation. In addition ZOLL Medical Corporation shall not be liable for any delay in delivery caused by failure of the Customer to provide any necessary information in a timely manner. In the event of any such delay, the date of shipment or performance hereunder shall be extended to the period equal to the time lost by reason of such delay. In the event of such delay ZOLL Medical Corporation may allocate available Equipment among its Customers on any reasonable and equitable basis. The delivery dates set forth in this Quotation are approximate only and ZOLL Medical Corporation shall not be liable for or shall the Contract be breached by, any delivery by ZOLL Medical Corporation within a reasonable time after such dates.

9. LIMITATIONS OF LIABILITY. IN NO EVENT SHALL ZOLL MEDICAL CORPORATION BE LIABLE FOR INDIRECT SPECIAL OR CONSEQUENTIAL DAMAGES RESULTING FROM ZOLL MEDICAL CORPORATIONS PERFORMANCE OR FAILURE TO PERFORM PURSUANT TO THIS QUOTATION OR THE CONTRACT OR THE FURNISHING, PERFORMANCE, OR USE OF ANY EQUIPMENT OR SOFTWARE SOLD HERETO, WHETHER DUE TO A BREACH OF CONTRACT, BREACH OF WARRANTY, THE NEGLIGENCE OF ZOLL MEDICAL CORPORATION OR OTHERWISE.

10. PATENT INDEMNITY. ZOLL Medical Corporation shall at its own expense defend any suit that may be instituted against the Customer for alleged infringement of any United States patents or copyrights related to the parts of the Equipment or the Software manufactured by ZOLL Medical Corporation, provided that (i) such alleged infringement consists only in the use of such Equipment or the Software by itself and not as a part of or in combination with any other devices or parts, (ii) the Customer gives ZOLL Medical Corporation immediate notice in writing of any such suit and permits ZOLL Medical Corporation through counsel of its choice, to answer the charge of infringement and defend such suit, and (iii) the Customer gives ZOLL Medical Corporation all requested information, assistance and authority at ZOLL Medical Corporation's expense, to enable ZOLL Medical Corporation to defend such suit.

In the case of a final award of damages for infringement in any such suit, ZOLL Medical Corporation will pay such award, but it shall not be responsible for any settlement made without its written consent.

Section 10 states ZOLL Medical Corporation's total responsibility and liability's, and the Customer's sole remedy for any actual or alleged infringement of any patent by the Equipment or the Software or any part thereof provided hereunder. In no event shall ZOLL Medical Corporation be liable for any indirect, special, or consequential damages resulting from any such infringement.

11. CLAIMS FOR SHORTAGE. Each shipment of Equipment shall be promptly examined by the Customer upon receipt thereof. The Customer shall inform ZOLL Medical Corporation of any shortage in any shipment within ten (10) days of receipt of Equipment. If no such shortage is reported within ten (10) day period, the shipment shall be conclusively deemed to have been complete.

12. RETURNS AND CANCELLATION. (a) The Customer shall obtain authorization from ZOLL Medical Corporation prior to returning any of the Equipment. (b) The Customer receives authorization from ZOLL Medical Corporation to return a product for credit, the Customer shall be subject to a restocking charge of twenty percent (20%) of the original list purchase price, but not less than $50.00 per product. (c) Any such change in delivery caused by the Customer that causes a delivery date greater than six (6) months from the Customer's original order date shall constitute a new order for the affected Equipment in determining the appropriate list price.

13. APPLICABLE LAW. This Quotation and the Contract shall be governed by the substantive laws of the Commonwealth of Massachusetts without regard to any choice of law provisions thereof.

14. COMPLIANCE WITH LAWS. (a) ZOLL Medical Corporation represents that all goods and services delivered pursuant to the Contract will be produced and supplied in compliance with all applicable state and federal laws and regulations, including the requirements of the Fair Labor Standards Act of 1938, as amended. (b) The Customer shall be responsible for compliance with any federal, state and local laws and regulations applicable to the installation or use of the Equipment furnished hereunder, and will obtain any permits required for such installation and use.

15. NON-WAIVER OF DEFAULT. In the event of any default by the Customer, ZOLL Medical Corporation may decline to make further shipments or render any further warranty or other services without in any way affecting its right under such order. If despite any default by Customer, ZOLL Medical Corporation elects to continue to make shipments its action shall not constitute a waiver of any default by the Customer or in any way affect ZOLL Medical Corporation's legal remedies regarding any such default. No claim or right arising out of a breach of the Agreement by the Customer can be discharged in whole or in part by waiver or renunciation of the claim or right unless the waiver or renunciation is supported by consideration and is in writing signed by ZOLL Medical Corporation.

16. ASSIGNMENT. This Quotation, and the Contract, may not be assigned by the Customer without the prior written consent of ZOLL Medical Corporation, and any assignment without such consent shall be null and void.

17. TITLE TO PRODUCTS. Title to right of possession of the products sold hereunder shall remain with ZOLL Medical Corporation until ZOLL Medical Corporation delivers the Equipment to the carrier and agrees to do all acts necessary to perfect and maintain such right and title in ZOLL Medical Corporation. Failure of the Customer to pay the purchase price for any product when due shall give ZOLL Medical Corporation the right, without liability to repossess the Equipment, with or without notice, and to avail itself of any remedy provided by law.

18. EQUAL EMPLOYMENT OPPORTUNITY / AFFIRMATIVE ACTION.

VETERAN'S EMPLOYMENT - If this order is subject to Executive Order 11710 and the rules, regulations, or orders of the Secretary of Labor issued thereunder the contract clause as set forth at 41 CFR 60-250.4 is hereby included as part of this order.

EMPLOYMENT OF HANDICAPPED - if this order is subject to Section 503 of the Rehabilitation Act of 1973, as amended and the rules, regulations or orders of the Secretary of Labor as issued thereunder, the contract clause at 41 CFR 60-741.7 is hereby included as part of this order.

EQUAL OPPORTUNITY EMPLOYMENT - if this order is subject to the provisions of Executive Order 11246, as amended, and the rules, regulations or orders of the Secretary of Labor issued thereunder, the contract clause set forth at 41 CFR 60-1.4 (a) and 60-1.4 (b) are hereby included as a part of this order and Seller agrees to comply with the reporting requirements set forth at 41 CFR 60-1.7 and the affirmative action compliance program requirements set forth as 41 CFR 60-1.40.

19. VALIDITY OF QUOTATION. This Quotation shall be valid and subject to acceptance by the Customer, in accordance with the terms of Section 1 hereof for the period set forth on the face hereof. After such period, the acceptance of this Quotation shall not be binding upon ZOLL Medical Corporation and shall not create a contract, unless such acceptance is acknowledged and accepted by ZOLL Medical Corporation by a writing signed by an authorized representative of ZOLL Medical Corporation.

20. GENERAL. Any Contract resulting from this Quotation shall be governed by and interpreted in accordance with the laws of the Commonwealth of Massachusetts. This constitutes the entire agreement between Buyer and Supplier with respect to the purchase and sale of the Products described in the face hereof, and only representations or statements contained herein shall be binding upon Supplier as a warranty or otherwise. Acceptance or acquiescence in the course of performance rendered pursuant hereto shall not be relevant to determine the meaning of this writing even though the accepting or acquiescing party has knowledge of the nature of the performance and opportunity for objection. No addition to or modification of any of the terms and conditions specified herein shall be binding upon Supplier unless made in writing and signed by a duly authorized representative of Supplier. The terms and conditions specified shall prevail notwithstanding any variance from the terms and conditions of any order or other form submitted by Buyer for the Products set forth on the face of this Agreement. To the extent that this writing may be treated as an acceptance of Buyer's prior offer, such acceptance is expressly made conditional on assent by Buyer to the terms hereof, and, without limitation, acceptance of the goods by Buyer to the terms hereof, and, without limitation, acceptance of the goods by Buyer shall constitute such assent. All cancellations and reschedules require a minimum of thirty (30) days notice.

ZOLL Medical Corporation

GUIDELINES 2010 READY

ZOLL Medical Corporation
Worldwide HeadQuarters
269 Mill Rd
Chelmsford, Massachusetts 01824-4105
(978) 421-9655 Main
(800) 348-9011
(978) 421-0015 Customer Support
FEDERAL ID#: 04-2711626

TO: State of Wyoming Department of Health Emergency Medical Services

6101 Yellowstone Road, Suite 400
Cheyenne, WY 82002

Attn: **Ben Leonard**

email: Ben.Leonard@heart.org
Tel: 307-777-7955

QUOTATION 133902 V:3

DATE: February 28, 2013

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Prepay and Add

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
1	601-2231011-01	**X Series ® Manual Monitor/Defibrillator $14,995** with 4 trace tri-mode display monitor/ defibrillator/ printer, comes with Real CPR Help®, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5"(16.5cm) diagonal screen, full 12 ECG lead view with both dynamic and static 12-lead mode display. **Accessories Included:** • Six (6) foot 3- Lead ECG cable • MFC cable • MFC CPR connector • A/C power adapter/ battery charger • A/C power cord • One (1) roll printer paper • 6.6 Ah Li-ion battery • Carry case • Declaration of Conformity • Operator's Manual • Quick Reference Guide • **One (1)-year EMS warranty** **Advanced Options:** **Real CPR Help Expansion Pack $ 995** CPR Dashboard quantitive depth and rate in real time, release indicator, interruption timer, perfusion performance indicator (PPI) • See - Thru CPR artifact filtering **ZOLL Noninvasive Pacing Technology: $2,550** **Masimo Pulse Oximetry**	1	$40,020.00	$32,056.68	$32,056.68 *

This quote is made subject to ZOLL's standard commercial terms and conditions (ZOLL T's + C's) which accompany this quote. Any purchase order (P.O.) issued in response to this quotation will be deemed to incorporate ZOLL T's + C's. Any modification of the ZOLL T's + C's must be set forth or referenced in the customer's P.O. No commercial terms or conditions shall apply to the sale of goods or services governed by this quote and the customer's P.O unless set forth in or referenced by either document.

Page 1 Subtotal **$32,056.68**

1. DELIVERY WILL BE MADE 60-90 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. PRICES WILL BE F.O.B. SHIPPING POINT.
3. PRICES QUOTED ARE FIRM FOR 60 DAYS.
4. APPLICABLE TAX & FREIGHT CHARGES ARE ADDITIONAL.
5. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTANCE BY ZOLL.
6. FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.
7. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
8. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING www.zollwebstore.com.

Mike Williams
EMS Territory Manager
800-242-9150, x9298

GUIDELINES 2010 READY

ZOLL Medical Corporation
Worldwide HeadQuarters
269 Mill Rd
Chelmsford, Massachusetts 01824-4105
(978) 421-9655 Main
(800) 348-9011
(978) 421-0015 Customer Support
FEDERAL ID#: 04-2711626

TO: State of Wyoming Department of Health Emergency Medical Services
6101 Yellowstone Road, Suite 400
Cheyenne, WY 82002
Attn: **Ben Leonard**

email: Ben.Leonard@heart.org
Tel: 307-777-7955

QUOTATION 133902 V:3

DATE: February 28, 2013

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Prepay and Add

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
		SP02 & SpCO $4,540 • Signal Extraction Technology (SET) • Rainbow SET (for SpCO & SpMet) **NIBP Welch Allyn includes: $3,495** • Smartcuff 10 foot Dual Lumen hose • SureBP Reusable Adult Medium Cuff **End Tidal Carbon Dioxide monitoring (ETCO2)** **Oridion Microstream Technology: $4,995** Order required Microstream tubing sets separately **Interpretative 12- Lead ECG: $8,450** • 12-Lead one step ECG cable- includes 4- Lead limb lead cable and removable precordial 6- Lead set				
2	8000-0341	**SpO2/SpCO/SpMet Rainbow Resuable Patient Cable: Connects to Single Use Sensors (4 ft)**	1	$225.00	$157.50	$157.50 *
3	8000-000371	**SpO2/SpCO/SpMet Rainbow DCI Adult Reusable Sensor with connector (3 ft)**	1	$495.00	$319.55	$319.55 *
4	8000-0580-01	**Six hour rechargeable Smart battery**	1	$495.00	$381.15	$381.15 *
5	8200-000100-01	**Single Bay Charger for the SurePower and SurePower II batteries**	1	$945.00	$727.65	Optional *

This quote is made subject to ZOLL's standard commercial terms and conditions (ZOLL T's + C's) which accompany this quote. Any purchase order (P.O.) issued in response to this quotation will be deemed to incorporate ZOLL T's + C's. Any modification of the ZOLL T's + C's must be set forth or referenced in the customer's P.O. No commercial terms or conditions shall apply to the sale of goods or services governed by this quote and the customer's P.O unless set forth in or referenced by either document.

Page 2 Subtotal **$32,914.88**

1. DELIVERY WILL BE MADE 60-90 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. PRICES WILL BE F.O.B. SHIPPING POINT.
3. PRICES QUOTED ARE FIRM FOR 60 DAYS.
4. APPLICABLE TAX & FREIGHT CHARGES ARE ADDITIONAL.
5. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTANCE BY ZOLL.
6. FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.
7. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
8. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING www.zollwebstore.com.

Mike Williams
EMS Territory Manager
800-242-9150, x9298

GUIDELINES 2010 READY

ZOLL Medical Corporation
Worldwide HeadQuarters
269 Mill Rd
Chelmsford, Massachusetts 01824-4105
(978) 421-9655 Main
(800) 348-9011
(978) 421-0015 Customer Support
FEDERAL ID#: 04-2711626

TO: State of Wyoming Department of Health Emergency Medical Services

6101 Yellowstone Road, Suite 400
Cheyenne, WY 82002

Attn: **Ben Leonard**

email: Ben.Leonard@heart.org
Tel: 307-777-7955

QUOTATION 133902 V:3

DATE: February 28, 2013

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Prepay and Add

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
6	4001-9907	**ZOLL M Series Biphasic w/Pacing Trade-In**	1		($2,500.00)	Optional **
7	5001-9901	**ZOLL E Series Trade In**	1		($5,000.00)	Optional **
8	7800-0307	**LifePak 12 Biphasic w/Pacing + 1 option Trade-In**	1		($2,500.00)	Optional **
9	7800-0409	**LP 15 with Pacing + 2 options Trade In**	1		($5,000.00)	Optional **
10	7800-0213	**MRX w/Pace/Spo2/EtCo2/NIBP Trade-In**	1		($4,000.00)	Optional **

Actual trade in value will be determined by configuration and age of the devices at the individual departments at time of purchase.

***Reflects Discount Pricing.**

Optional items are not included in the total of this quote.

**Trade-In Value valid if all units purchased are in good operational and cosmetic condition, and include all standard accessories such as paddles, cables, etc. Customer assumes responsibility for shipping trade-in equipment to ZOLL Chelmsford within 60 days of receipt of new equipment. Customer agrees to pay cash value for trade-in equipment not shipped to ZOLL on a timely basis.

TOTAL **$32,914.88**

This quote is made subject to ZOLL's standard commercial terms and conditions (ZOLL T's + C's) which accompany this quote. Any purchase order (P.O.) issued in response to this quotation will be deemed to incorporate ZOLL T's + C's. Any modification of the ZOLL T's + C's must be set forth or referenced in the customer's P.O. No commercial terms or conditions shall apply to the sale of goods or services governed by this quote and the customer's P.O unless set forth in or referenced by either document.

1. DELIVERY WILL BE MADE 60-90 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. PRICES WILL BE F.O.B. SHIPPING POINT.
3. PRICES QUOTED ARE FIRM FOR 60 DAYS.
4. APPLICABLE TAX & FREIGHT CHARGES ARE ADDITIONAL.
5. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTANCE BY ZOLL.
6. FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.
7. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
8. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING www.zollwebstore.com.

Mike Williams
EMS Territory Manager
800-242-9150, x9298

ZOLL QUOTATION GENERAL TERMS & CONDITIONS

1. ACCEPTANCE. This Quotation constitutes an offer by ZOLL Medical Corporation to sell to the Customer the equipment (including a license to use certain software) listed in this Quotation and described in the specifications either attached to or referred to in this Quotation (hereinafter referred to as Equipment). Any acceptance of such offer is expressly limited to the terms of this Quotation, including these General Terms and Conditions. Acceptance shall be so limited to this Quotation notwithstanding (i) any conflicting written or oral representations made by ZOLL Medical Corporation or any agent or employee of ZOLL Medical Corporation or (ii) receipt or acknowledgement by ZOLL Medical Corporation of any purchase order, specification, or other document issued by the Customer. Any such document shall be wholly inapplicable to any sale made pursuant to this Quotation, and shall not be binding in any way on ZOLL Medical Corporation.

Acceptance of this Quotation by the Customer shall create an agreement between ZOLL Medical Corporation and the Customer (hereinafter referred to as the "Contract" the terms and conditions of which are expressly limited to the provisions of this Quotation including these Terms and Conditions. No waiver change or modification of any of the provisions of this Quotation or the Contract shall be binding on ZOLL Medical Corporation unless such waiver, change or modification (i) is made in writing (ii) expressly states that it is a waiver, change or modification of this Quotation or the Contract and (iii) is signed by an authorized representative of ZOLL Medical Corporation.

2. DELIVERY AND RISK OF LOSS. Unless otherwise stated, all deliveries shall be F.O.B. ZOLL Medical Corporation's facility. Risk of loss or damage to the Equipment shall pass to the Customer upon delivery of the Equipment to the carrier.

3. TERMS OF PAYMENT. Unless otherwise stated in its Quotation payment by Customer is due thirty (30) days after the ship date appearing on ZOLL Medical Corporation invoice. Any amounts payable hereunder which remain unpaid after the date shall be subject to a late charge equal to 1.5% per month from the due date until such amount is paid.

4. CREDIT APPROVAL. All shipments and deliveries shall at all times be subject to the approval of credit by ZOLL Medical Corporation. ZOLL Medical Corporation may at any time decline to make any shipment or delivery except upon receipt of payment or security or upon terms regarding credit or security satisfactory to ZOLL Medical Corporation.

5. TAXES & FEES. The pricing quoted in its Quotation do not include sales use, excise, or other similar taxes or any duties or customs charges, or any order processing fees. The Customer shall pay in addition for the prices quoted the amount of any present or future sales, excise or other similar tax or customs duty or charge applicable to the sale or use of the Equipment sold hereunder (except any tax based on the net income of ZOLL Medical Corporation), and any order processing fees that ZOLL may apply from time to time. In lieu thereof the Customer may provide ZOLL Medical Corporation with a tax exemption certificate acceptable to the taxing authorities.

6. WARRANTY. (a) ZOLL Medical Corporation warrants to the Customer that from the earlier of the date of installation or thirty (30) days after the date of shipment from ZOLL Medical Corporation's facility, the Equipment (other than accessories and electrodes) will be free from defects in material and workmanship under normal use and service for the period noted on the reverse side. Accessories and electrodes shall be warranted for ninety (90) days from the date of shipment. During such period ZOLL Medical Corporation will at no charge to the Customer either repair or replace (at ZOLL Medical Corporation's sole option) any part of the Equipment found by ZOLL Medical Corporation to be defective in material or workmanship. If ZOLL Medical Corporation's inspection detects no defects in material or workmanship, ZOLL Medical Corporation's regular service charges shall apply. (b) ZOLL Medical Corporation shall not be responsible for any Equipment defect failure of the Equipment to perform any specified function, or any other nonconformance of the Equipment caused by or attributable to (i) any modification of the Equipment by the Customer, unless such modification is made with the prior written approval of ZOLL Medical Corporation: (ii) the use of the Equipment with any associated or complementary equipment accessory or software not specified by ZOLL Medical Corporation, or (iii) any misuse or abuse of the Equipment: (iv) exposure of the Equipment to conditions beyond the environmental, power or operating constraints specified by ZOLL Medical Corporation, or (v) installation or wiring of the Equipment other than in accordance with ZOLL Medical Corporation's instructions. (c) Warranty does not cover items subject to normal wear and burnout during use, including but not limited to lamps, fuses, batteries, cables and accessories. (d) The foregoing warranty does not apply to software included as part of the Equipment (including software embodied in read-only memory known as "firmware"). (e) The foregoing warranty constitutes the exclusive remedy of the Customer and the exclusive liability of ZOLL Medical Corporation for any breach of any warranty related to the Equipment supplied hereunder. THE WARRANTY SET FORTH HEREIN IS EXCLUSIVE AND ZOLL MEDICAL CORPORATION EXPRESSLY DISCLAIMS ALL OTHER WARRANTIES WHETHER WRITTEN, ORAL, IMPLIED, OR STATUTORY, INCLUDING BUT NOT LIMITED TO ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

7. SOFTWARE LICENSE. (a) All software (the "Software" which term shall include firmware) included as part of the Equipment is licensed to Customer pursuant to a nonexclusive limited license on the terms hereinafter set forth, (b) Customer may not copy, distribute, modify, translate or adapt the Software, and may not disassemble or reverse compile the Software, or seek in any manner to discover, disclose or use any proprietary algorithms, techniques or other confidential information contained therein, (c) All rights in the Software remain the product of ZOLL Medical Corporation, and Customer shall have no right or interest therein except as expressly provided herein. (d) Customer's right to use the Software may be terminated by ZOLL Medical Corporation in the event of any failure to comply with terms of this quotation, (e) Customer may transfer the license conferred hereby only in connection with a transfer of the Equipment and may not retain any copies of the Software following such transfer. (f) ZOLL Medical Corporation warrants that the read-only memory or other media on which the Software is recorded will be free from defects in materials and workmanship for the period and on terms set forth in section 6. (g) Customer understands that the Software is a complex and sophisticated software product and no assurance can be given that operation of the Software will be uninterrupted or error-free, or that the Software will meet Customer's requirements. Except as set forth in section 7(f), ZOLL MEDICAL CORPORATION MAKES NO REPRESENTATIONS OR WARRANTIES WITH RESPECT TO THE SOFTWARE AND IN PARTICULAR DISCLAIMS ANY IMPLIED WARRANTIES OR MERCHANTABILITY OR FITNESS OF A PARTICULAR PURPOSE WITH RESPECT THERETO. Customer's exclusive remedy for any breach of warranty or defect relating to the Software shall be the repair or replacement of any defective read-only memory or other media so that it correctly reproduces the Software. This License applies only to ZOLL Medical Corporation Software.

8. DELAYS IN DELIVERY. ZOLL Medical Corporation shall not be liable for any delay in the delivery of any part of the Equipment if such delay is due to any cause beyond the control of the ZOLL Medical Corporation including, but not limited to acts of God, fires, epidemics, floods, riots, wars, sabotage, labor disputes, governmental actions, inability to obtain materials, components, manufacturing facilities or transportation or any other cause beyond the control of ZOLL Medical Corporation. In addition ZOLL Medical Corporation shall not be liable for any delay in delivery caused by failure of the Customer to provide any necessary information in a timely manner. In the event of any such delay, the date of shipment or performance hereunder shall be extended to the period equal to the time lost by reason of such delay. In the event of such delay ZOLL Medical Corporation may allocate available Equipment among its Customers on any reasonable and equitable basis. The delivery dates set forth in this Quotation are approximate only and ZOLL Medical Corporation shall not be liable for or shall the Contract be breached by, any delivery by ZOLL Medical Corporation within a reasonable time after such dates.

9. LIMITATIONS OF LIABILITY. IN NO EVENT SHALL ZOLL MEDICAL CORPORATION BE LIABLE FOR INDIRECT SPECIAL OR CONSEQUENTIAL DAMAGES RESULTING FROM ZOLL MEDICAL CORPORATIONS PERFORMANCE OR FAILURE TO PERFORM PURSUANT TO THIS QUOTATION OR THE CONTRACT OR THE FURNISHING, PERFORMANCE, OR USE OF ANY EQUIPMENT OR SOFTWARE SOLD HERETO, WHETHER DUE TO A BREACH OF CONTRACT, BREACH OF WARRANTY, THE NEGLIGENCE OF ZOLL MEDICAL CORPORATION OR OTHERWISE.

10. PATENT INDEMNITY. ZOLL Medical Corporation shall at its own expense defend any suit that may be instituted against the Customer for alleged infringement of any United States patents or copyrights related to the parts of the Equipment or the Software manufactured by ZOLL Medical Corporation, provided that (i) such alleged infringement consists only in the use of such Equipment or the Software by itself and not as a part of or in combination with any other devices or parts, (ii) the Customer gives ZOLL Medical Corporation immediate notice in writing of any such suit and permits ZOLL Medical Corporation through counsel of its choice, to answer the charge of infringement and defend such suit, and (iii) the Customer gives ZOLL Medical Corporation all requested information, assistance and authority at ZOLL Medical Corporation's expense, to enable ZOLL Medical Corporation to defend such suit.

In the case of a final award of damages for infringement in any such suit, ZOLL Medical Corporation will pay such award, but it shall not be responsible for any settlement made without its written consent.

Section 10 states ZOLL Medical Corporation's total responsibility and liability's, and the Customer's sole remedy for any actual or alleged infringement of any patent by the Equipment or the Software or any part thereof provided hereunder. In no event shall ZOLL Medical Corporation be liable for any indirect, special, or consequential damages resulting from any such infringement.

11. CLAIMS FOR SHORTAGE. Each shipment of Equipment shall be promptly examined by the Customer upon receipt thereof. The Customer shall inform ZOLL Medical Corporation of any shortage in any shipment within ten (10) days of receipt of Equipment. If no such shortage is reported within ten (10) day period, the shipment shall be conclusively deemed to have been complete.

12. RETURNS AND CANCELLATION. (a) The Customer shall obtain authorization from ZOLL Medical Corporation prior to returning any of the Equipment. (b) The Customer receives authorization from ZOLL Medical Corporation to return a product for credit, the Customer shall be subject to a restocking charge of twenty percent (20%) of the original list purchase price, but not less than $50.00 per product. (c) Any such change in delivery caused by the Customer that causes a delivery date greater than six (6) months from the Customer's original order date shall constitute a new order for the affected Equipment in determining the appropriate list price.

13. APPLICABLE LAW. This Quotation and the Contract shall be governed by the substantive laws of the Commonwealth of Massachusetts without regard to any choice of law provisions thereof.

14. COMPLIANCE WITH LAWS. (a) ZOLL Medical Corporation represents that all goods and services delivered pursuant to the Contract will be produced and supplied in compliance with all applicable state and federal laws and regulations, including the requirements of the Fair Labor Standards Act of 1938, as amended. (b) The Customer shall be responsible for compliance with any federal, state and local laws and regulations applicable to the installation or use of the Equipment furnished hereunder, and will obtain any permits required for such installation and use.

15. NON-WAIVER OF DEFAULT. In the event of any default by the Customer, ZOLL Medical Corporation may decline to make further shipments or render any further warranty or other services without in any way affecting its right under such order. If despite any default by Customer, ZOLL Medical Corporation elects to continue to make shipments its action shall not constitute a waiver of any default by the Customer or in any way affect ZOLL Medical Corporation's legal remedies regarding any such default. No claim or right arising out of a breach of the Agreement by the Customer can be discharged in whole or in part by waiver or renunciation of the claim or right unless the waiver or renunciation is supported by consideration and is in writing signed by ZOLL Medical Corporation.

16. ASSIGNMENT. This Quotation, and the Contract, may not be assigned by the Customer without the prior written consent of ZOLL Medical Corporation, and any assignment without such consent shall be null and void.

17. TITLE TO PRODUCTS. Title to right of possession of the products sold hereunder shall remain with ZOLL Medical Corporation until ZOLL Medical Corporation delivers the Equipment to the carrier and agrees to do all acts necessary to perfect and maintain such right and title in ZOLL Medical Corporation. Failure of the Customer to pay the purchase price for any product when due shall give ZOLL Medical Corporation the right, without liability to repossess the Equipment, with or without notice, and to avail itself of any remedy provided by law.

18. EQUAL EMPLOYMENT OPPORTUNITY / AFFIRMATIVE ACTION.

VETERAN'S EMPLOYMENT - If this order is subject to Executive Order 11710 and the rules, regulations, or orders of the Secretary of Labor issued thereunder the contract clause as set forth at 41 CFR 60-250.4 is hereby included as part of this order.

EMPLOYMENT OF HANDICAPPED - if this order is subject to Section 503 of the Rehabilitation Act of 1973, as amended and the rules, regulations or orders of the Secretary of Labor as issued thereunder, the contract clause at 41 CFR 60-741.7 is hereby included as part of this order.

EQUAL OPPORTUNITY EMPLOYMENT - if this order is subject to the provisions of Executive Order 11246, as amended, and the rules, regulations or orders of the Secretary of Labor issued thereunder, the contract clause set forth at 41 CFR 60-1.4 (a) and 60-1.4 (b) are hereby included as a part of this order and Seller agrees to comply with the reporting requirements set forth at 41 CFR 60-1.7 and the affirmative action compliance program requirements set forth as 41 CFR 60-1.40.

19. VALIDITY OF QUOTATION. This Quotation shall be valid and subject to acceptance by the Customer, in accordance with the terms of Section 1 hereof for the period set forth on the face hereof. After such period, the acceptance of this Quotation shall not be binding upon ZOLL Medical Corporation and shall not create a contract, unless such acceptance is acknowledged and accepted by ZOLL Medical Corporation by a writing signed by an authorized representative of ZOLL Medical Corporation.

20. GENERAL. Any Contract resulting from this Quotation shall be governed by and interpreted in accordance with the laws of the Commonwealth of Massachusetts. This constitutes the entire agreement between Buyer and Supplier with respect to the purchase and sale of the Products described in the face hereof, and only representations or statements contained herein shall be binding upon Supplier as a warranty or otherwise. Acceptance or acquiescence in the course of performance rendered pursuant hereto shall not be relevant to determine the meaning of this writing even though the accepting or acquiescing party has knowledge of the nature of the performance and opportunity for objection. No addition to or modification of any of the terms and conditions specified herein shall be binding upon Supplier unless made in writing and signed by a duly authorized representative of Supplier. The terms and conditions specified shall prevail notwithstanding any variance from the terms and conditions of any order or other form submitted by Buyer for the Products set forth on the face of this Agreement. To the extent that this writing may be treated as an acceptance of Buyer's prior offer, such acceptance is expressly made conditional on assent by Buyer to the terms hereof, and, without limitation, acceptance of the goods by Buyer to the terms hereof, and, without limitation, acceptance of the goods by Buyer shall constitute such assent. All cancellations and reschedules require a minimum of thirty (30) days notice.

ZOLL Medical Corporation